

DFA1 form approved  
By Board of the Bank of Lithuania  
2015 November 12 Resolution No. 03-174

**ERGO Life Insurance SE**

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**FINANCIAL STATEMENTS OF INSURANCE AND REINSURANCE  
ACTIVITY**

2018.03.31

General Manager Dr. Kęstutis Bagdonavičius

Chief accountant Jelena Panfilova

Chief actuary Dr. Gintaras Bakštys

## Balance sheet

No.	Articles	Financial Year	
		1	2
1	INTANGIBLE NON-CURRENT ASSETS	1 227 113,00	1 111 301,00
2	Goodwill	0,00	0,00
3	Software	1 182 016,00	1 039 149,00
4	Other intangible non-current assets	45 097,00	72 152,00
5	INVESTMENTS	249 066 025,00	248 091 638,00
6	Land, buildings and other real estate	229 845,00	229 845,00
7	Occupied by insurance company for its own activities	0,00	0,00
8	Land	0,00	0,00
9	Buildings	0,00	0,00
10	Other	0,00	0,00
11	Investment property	229 845,00	229 845,00
12	Land	18 935,00	18 935,00
13	Buildings	210 910,00	210 910,00
14	Investments in subsidiaries and associates	6 072 463,00	6 072 463,00
15	Debt securities of subsidiaries and loans granted to subsidiaries	4 677 869,00	4 677 869,00
16	Debt securities issued by associated companies and loans granted to associated companies	0,00	0,00
17	Shares issued by associated companies	1 394 594,00	1 394 594,00
18	Debt securities issued by associated companies and loans granted to associated companies	0,00	0,00
19	Other financial investments	242 763 717,00	241 789 330,00
20	Shares, other variable interest securities and units of unit trust	24 786 569,00	23 871 766,00
21	Listed	19 224 048,00	19 205 677,00
22	Not listed	5 562 521,00	4 666 089,00
23	Debt and other fixed interest securities	211 920 995,00	211 702 785,00
24	Government, central bank and municipal securities	176 643 799,00	175 823 578,00
25	Securities issued by other business entities	35 277 196,00	35 879 207,00
26	Loans secured in with mortgages	0,00	0,00
27	Other loans	6 056 153,00	6 214 779,00
28	Deposits in credit institution	0,00	0,00
29	Financial instruments derivatives	0,00	0,00
30	Other investments into real estate	0,00	0,00
31	Deposits at the reinsured	0,00	0,00
32	OTHER LIFE INSURANCE INVESTMENTS	36 971 474,00	36 173 947,00
33	Life insurance investments with investments risk taken by the insured	20 839 298,00	20 460 092,00
34	Investments for unit linked life insurance	16 132 176,00	15 713 855,00
35	Professional pension accumulation investment	0,00	0,00
36	REINSURANCE ASSETS	204 422,00	139 650,00

37	Provision for unearned premiums	0,00	0,00
38	Outstanding claims technical provision	204 422,00	139 650,00
39	Life insurance mathematical technical provision	0,00	0,00
40	Technical provision for rebates	0,00	0,00
41	Other technical provision	0,00	0,00
42	ACCOUNTS RECEIVABLE	10 271 792,00	9 871 958,00
43	Amounts receivable from insurance activities	10 103 262,00	9 607 310,00
44	The insured	10 096 118,00	9 605 801,00
45	Intermediaries	7 144,00	1 509,00
46	Others	0,00	0,00
47	Accounts receivable from inward and outward reinsurance activities	3 482,00	60 637,00
48	The reinsured	0,00	0,00
49	Reinsurers	3 482,00	60 637,00
50	Intermediaries	0,00	0,00
51	Others	0,00	0,00
52	Other accounts receivable	165 048,00	204 011,00
53	OTHER ASSETS	11 298 610,00	9 511 212,00
54	Tangible assets and inventories	549 732,00	491 197,00
55	Motor vehicles	82 956,00	92 477,00
56	Office and other equipment	198 340,00	180 160,00
57	Inventories	13 227,00	28 011,00
58	Prepayments	125 522,00	60 862,00
59	Deferred profit tax assets	129 687,00	129 687,00
60	Prepaid profit tax	0,00	0,00
61	Cash at bank and in hand	10 748 878,00	9 020 015,00
62	Other assets	0,00	0,00
63	ACCRUED INCOME AND DEFERRED COSTS	7 080 684,00	7 114 430,00
64	Accrued interest and rental income	0,00	0,00
65	Deferred acquisition costs	6 938 171,00	6 967 293,00
66	Other accrued income	0,00	0,00
67	Other deferred costs	142 513,00	147 137,00
68	TOTAL ASSETS	<b>316 120 120,00</b>	<b>312 014 136,00</b>
69	CAPITAL AND RESERVES	65 362 472,00	63 787 935,00
70	Share capital	4 380 213,00	4 380 213,00
71	Share premium (surplus of nominal value)	15 129 289,00	15 129 289,00
72	Own shares (-)	0,00	0,00
73	Revaluation reserve	26 981 179,00	26 225 722,00
74	Intangible assets	0,00	0,00
75	Long term tangible	0,00	0,00
76	Financial assets	26 981 179,00	26 225 722,00
77	Reserves	740 211,00	740 211,00

78	Mandatory reserve	450 591,00	450 591,00
79	Other reserves	289 620,00	289 620,00
80	Profit (loss) to be carried forward from previous year(+/-)	17 441 281,00	13 595 246,00
81	Retained earnings (losses) of the current year (+/-)	690 299,00	3 717 254,00
82	FINANCING (GRANTS AND SUBSIDIES)	0,00	0,00
83	SUBORDINATED LIABILITIES	0,00	0,00
84	TECHNICAL PROVISIONS	244 304 651,00	240 262 830,00
85	For insurance liabilities	228 172 475,00	224 548 975,00
86	Provision for unearned premiums	14 541 334,00	12 196 101,00
87	Outstanding claims technical provision	4 899 579,00	6 319 135,00
88	Life insurance mathematical technical provision	184 561 742,00	182 431 243,00
89	Technical provision for rebates	3 268 233,00	3 099 260,00
90	Other technical provision	62 288,00	43 144,00
91	Technical provision for life insurance with the investment risk borne by the insured	20 839 299,00	20 460 092,00
92	Other technical provision for insurance liabilities	0,00	0,00
93	For financial liabilities	16 132 176,00	15 713 855,00
94	Technical provision for financial liabilities, where the investment risk borne by the insured	16 132 176,00	15 713 855,00
95	Technical provision for professional pension accumulation activities	0,00	0,00
96	Technical provision for pension accumulation activities	0,00	0,00
97	Technical provision for other financial liabilities	0,00	0,00
98	PROVISIONS	0,00	0,00
99	Provision for pensions and similar liabilities	0,00	0,00
100	Provision for taxation	0,00	0,00
101	Other provision	0,00	0,00
102	DEPOSITS OF REINSURERS	0,00	0,00
103	LIABILITIES	6 452 997,00	7 963 371,00
104	Liabilities from insurance activities	3 353 982,00	4 688 056,00
105	Liabilities to the insured	2 415 208,00	3 713 847,00
106	Liabilities to intermediaries	938 774,00	974 209,00
107	Other liabilities from insurance activities	0,00	0,00
108	Liabilities from inward and outward reinsurance activities	232 697,00	157 401,00
109	Liabilities to the reinsured	0,00	0,00
110	Liabilities to the reinsurers	232 697,00	157 401,00
111	Liabilities to intermediaries	0,00	0,00
112	Other liabilities from inward and outward reinsurance activities	0,00	0,00
113	Issued debt securities converted debts to be specified separately	0,00	0,00
114	Debts to credit institutions	0,00	0,00
115	Financial instruments derivatives	0,00	0,00
116	Taxes, social security and other liabilities	2 866 318,00	3 117 914,00
117	Taxes	352 690,00	436 567,00

118	Compulsory social security contributions	71 051,00	119 288,00
119	Salaries	134 481,00	105 722,00
120	Other liabilities	2 308 096,00	2 456 337,00
121	ACCRUED COSTS AND DEFERRED INCOME	0,00	0,00
122	Accrued costs	0,00	0,00
123	Deferred income	0,00	0,00
124	TOTAL EQUITY AND LIABILITIES	<b>316 120 120,00</b>	<b>312 014 136,00</b>

## Income statement and statement of comprehensive income

No.	Articles	Financial Year	Previous financial Year
		1	2
1	EARNED PREMIUMS NET OF REINSURERS' SHARE	13 815 552,00	16 026 459,00
2	Gross premium written	16 419 555,00	19 354 885,00
3	Outward premiums (-)	-258 770,00	-215 900,00
4	Change in technical provision for premiums unearned (-/+)	-2 345 233,00	-3 112 526,00
5	Change in the reinsurers' share in technical provision for premiums unearned (-/+)	0,00	0,00
6	Income of contract management (fee and commission income)	1 399 826,00	1 031 592,00
7	INSURANCE CLAIM, NET OF REINSURERS' SHARE EXPENSES (-)	(10 088 905,00)	(10 693 330,00)
8	Claim paid (-)	-10 024 329,00	-9 116 179,00
9	Redeemable amounts (-)	-1 135 910,00	-1 082 307,00
10	Claims settlement expenses (-)	-386 250,00	-359 740,00
11	Amounts recovered (+)	616,00	-13 346,00
12	Reinsurers' share (+)	-27 360,00	26 045,00
13	Change in the technical provision for claims outstanding (-/+)	1 419 556,00	-121 381,00
14	Reinsurers' share (+)	64 772,00	-26 422,00
15	RETURNED (PAYABLE) INSURANCE PREMIUMS (PROFIT PARTICIPATION), NET OF REINSURERS' SHARE (-)	-168 972,00	89 182,00
16	Change in life insurance mathematical technical provision, net of reinsurers share +/-	-2 130 499,00	-1 183 649,00
17	Change in technical provision for rebates (-/+)	-19 144,00	0,00
18	Reinsurers' share (+)	404 911,00	-991 656,00
19	Change in technical provision for life insurance with the investment risk borne by the insured (+/-)	315 407,00	-961 996,00
20	Change in technical provision for financial liabilities, where the investment risk borne by the insured (+/-)	0,00	0,00
21	Change in other technical provision for insurance liabilities (+/-)	0,00	0,00
22	NET OPERATING EXPENSES (-)	(3 830 131,00)	(3 611 512,00)
23	Acquisition costs (-)	-2 924 998,00	-2 918 668,00
24	Change in deferred acquisition costs (-/+)	-29 122,00	166 541,00
25	Administrative expenses (-)	-885 816,00	-888 607,00
26	Reinsurance commissions and reinsurers' profit share (+)	9 805,00	29 222,00

27	INVESTING INCOME	1 381 135,00	1 839 283,00
28	Income from participating in other companies	0,00	160 000,00
29	Income from land and buildings	4 181,00	3 882,00
30	Income from other investments	1 276 713,00	1 350 388,00
31	Reverse of impairment	0,00	0,00
32	Profit from transfer of investments	100 241,00	325 013,00
33	INVESTMENTS EXPENSES (-)	(332 288,00)	(347 783,00)
34	Investment management expenses including interest (-)	-121 213,00	-119 334,00
35	Costs related to participation in other companies activity and other investments (-)	0,00	0,00
36	Loss due to decrease in value (-)	0,00	0,00
37	Loss on transfer of investments (-)	-211 075,00	-228 449,00
38	LOSS FROM OTHER INVESTMENT OF LIFE INSURANCE (-)	0,00	0,00
39	Profit from investment when the investment risk borne by the insured	0,00	
40	Profit from professional pension accumulation investment	0,00	
41	OTHER INCOME	24 905,00	671 634,00
42	Income from pension accumulation activity	0,00	0,00
43	Finance income (+)	32 644,00	92 976,00
44	Other income (+)	-7 739,00	578 658,00
45	OTHER EXPENSES (-)	(108 599,00)	(97 498,00)
46	Expenses from pension accumulation activity (-)	0,00	0,00
47	Finance expenses (-)	-41 883,00	-65 721,00
48	Other expenses (-)	-66 716,00	-31 777,00
49	CURRENT YEAR RESULT - PROFIT (LOSS) BEFORE TAXATION	663 198,00	1 770 726,00
50	PROFIT TAX (-)	27 101,00	12 929,00
51	Income tax expense for the reporting year	27 101,00	0,00
52	Deferred income tax expense (income)	0,00	12 929,00
53	CURRENT YEAR RESULT - PROFIT (LOSS)	<b>690 299,00</b>	<b>1 783 655,00</b>
54	Statement of comprehensive income	1 683 437,00	9 416 751,00
55	Change in the value of available-for-sale financial assets	1 683 437,00	9 416 751,00
56	From cash flow hedges	0,00	0,00
57	Revaluation of assets	0,00	0,00
58	Actuarial gains (losses) of defined benefit pension plans	0,00	0,00
59	Other comprehensive income	0,00	0,00
60	PROFIT TAX FROM OTHER COMPREHENSIVE INCOME (-)	0,00	0,00
61	OTHER COMPREHENSIVE INCOME, MINUS PROFIT TAX	1 683 437,00	9 416 751,00
62	CURRENT YEAR RESULT - PROFIT (LOSS) AND OTHER COMPREHENSIVE INCOME	<b>2 373 736,00</b>	<b>11 200 406,00</b>

## Cash flows statement

No.	Articles	Financial Year	
		1	2
		1	2
1	CASH FLOWS FROM OPERATING ACTIVITIES +/-	2 393 652,00	2 932 440,00
2	Insurance and inward reinsurance premiums received	19 188 695,00	18 457 854,00
3	Insurance premiums	19 188 695,00	18 341 489,00
4	Inward reinsurance premiums	0,00	116 365,00
5	Component of deposit	0,00	0,00
6	Coinsurance premiums	0,00	0,00
7	Share of insurance undertakings in coinsurance premiums received	0,00	0,00
8	Share in coinsurance premiums received of other insurance undertakings involved in coinsurance operations	0,00	0,00
9	Amounts paid to other insurance undertakings involved in coinsurance operations (-)	0,00	0,00
10	Amounts received from other insurance undertakings involved in coinsurance operations	0,00	0,00
11	Outward reinsurance premiums (-)	0,00	-59 660,00
12	Proportional outward reinsurance premiums (-)	0,00	-59 660,00
13	Non-proportional outward reinsurance premiums (-)	0,00	0,00
14	Amounts paid under insurance and reinsurance contracts (-)	-11 780 745,00	-10 731 646,00
15	Rebates upon cancellation of contracts (-)	-4 083,00	-5 730,00
16	Insurance (-)	-4 083,00	-5 730,00
17	Reinsurance (-)	0,00	0,00
18	Claims paid (-)	-7 306 469,00	-6 735 501,00
19	Insurance (-)	-7 279 109,00	-6 740 504,00
20	Reinsurance (-)	-27 360,00	5 003,00
21	Amounts recovered by way of subrogation and salvage (+)	485,00	2 153,00
22	Insurance (+)	485,00	2 153,00
23	Reinsurance (+)	0,00	0,00
24	Surrender values paid (-)	-4 460 696,00	-3 980 491,00
25	Insurance (-)	-4 460 696,00	-3 980 491,00
26	Reinsurance (+)	0,00	0,00
27	Claim handling expenses paid (-)	-2 583,00	-2 400,00
28	Insurance (-)	-2 583,00	-2 400,00
29	Reinsurance (-)	0,00	0,00
30	Amounts paid for life insurance with the investment risk borne by the insured (-)	-7 399,00	-10 553,00
31	Amounts paid for other financial liabilities (-)	0,00	876,00
32	Other amounts transferred to reinsurers (-)	-282 328,00	-274 578,00
33	Other amounts received from reinsurers	84 845,00	0,00
34	Other amounts transferred to the reinsured (-)	0,00	0,00
35	Other amounts received from the reinsured	0,00	0,00

36	Operating expenses paid (-)	-4 482 557,00	-3 990 656,00
37	Taxes on ordinary activities paid (-)	-507 345,00	-479 329,00
38	Amounts received from other operating activities	187 080,00	10 455,00
39	Amounts paid on other operating activities (-)	-13 994,00	0,00
40	CASH FLOWS FROM INVESTING ACTIVITIES +/(-)	-665 412,00	2 446 867,00
41	Amounts received from investing activities	2 250 980,00	2 331 596,00
42	Subsidiaries and associated companies	0,00	160 000,00
43	Shares, other variable-yield securities and income units in unit trusts	24 818,00	115 584,00
44	Debt and other fixed-interest securities	2 016 485,00	2 050 421,00
45	Land	0,00	0,00
46	Buildings	4 555,00	5 278,00
47	Loans secured with mortgages	0,00	0,00
48	Other secured loans	0,00	0,00
49	Unsecured loans	205 038,00	135,00
50	Deposits with credit institutions	84,00	178,00
51	Other investments	0,00	0,00
52	Amounts received on maturity or realization of investments	712 464,00	7 154 888,00
53	Subsidiaries and associates	0,00	0,00
54	Shares, other variable-yield securities and units in unit trusts	198 927,00	0,00
55	Debt securities and other fixed-interest securities	512 837,00	7 152 189,00
56	Land	0,00	0,00
57	Buildings	0,00	0,00
58	Loans secured with mortgages	0,00	0,00
59	Other secured loans	0,00	0,00
60	Unsecured loans	700,00	2 699,00
61	Deposits with credit institutions	0,00	0,00
62	Other investments	0,00	0,00
63	Amounts paid on investment (-)	-3 662 542,00	-7 039 617,00
64	Subsidiaries and associates (-)	0,00	0,00
65	Shares, other variable-yield securities and units in unit trusts (-)	-3 634 509,00	-5 375 282,00
66	Debt securities and other fixed-interest securities (-)	0,00	-1 664 335,00
67	Land (-)	0,00	0,00
68	Buildings (-)	0,00	0,00
69	Loans secured with mortgages (-)	0,00	0,00
70	Other secured loans (-)	0,00	0,00
71	Unsecured loans (-)	0,00	0,00
72	Deposits with credit institutions (-)	0,00	0,00
73	Other investments (-)	-28 033,00	-30 113,00
74	Taxes paid on investing activities (-)	46 610,00	-109 101,00
75	Amounts generated from other investing activities	0,00	0,00
76	Amounts paid on other investing activities (-)	-12 923,00	-29 073,00



77	CASH FLOWS FROM FINANCING ACTIVITIES +/-(-)	626,00	-12 279,00
78	Amounts received on issue of ordinary and preference shares	0,00	0,00
79	Amounts paid on purchase of own shares (-)	0,00	0,00
80	Amounts received on issue of debt securities	0,00	0,00
81	Amounts paid on redemption of debt securities (-)	0,00	0,00
82	Loans received	0,00	0,00
83	Loans repaid (-)	0,00	0,00
84	Dividends paid (-)	0,00	0,00
85	Taxes paid on financing activities (-)	0,00	0,00
86	Amounts generated from other financing activities	626,00	0,00
87	Amounts paid on other financing activities (-)	0,00	-12 279,00
88	CURRENCY EXCHANGE IMPACT	0,00	0,00
89	INCREASE (DECREASE) IN CASH	1 728 865,00	5 367 028,00
90	CASH AND CASH EQUIVALENTS IN THE BEGINNING OF THE PERIOD	9 020 013,00	5 766 515,00
91	CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	10 748 878,00	11 133 543,00